Vision
To be the Ultimate choice in logistics solutions.

Values
• Integrity  •  Quality  •  Commitment
• Excellence  •  Fun  •  Results Driven
• Compassion

Mission
With our highly skilled and motivated team, we provide diverse logistic management solutions – as an integrated service provider to local and international customers.

Accreditations & Memberships
Manica is a premier freight and logistics services provider in Southern Africa. Since its establishment in 1924, Manica has been at the forefront of creating innovative and integrated supply chain solutions for companies doing business to and from Africa.

With a well-established international network of logistics partners, Manica is able to offer “global solutions” to local and international customers. The company is made up of a diverse group of subsidiaries and divisions providing expert clearing and forwarding, ships’ agency, cargo-handling, warehousing, intermodal transport, project-freight, airport services, shipping, industrial lubricants and shore-based logistics support for the oil and gas industry. Our competitive advantage lies in our unique position to ‘bundle’ these diverse services into a “one-stop-shop” solution for any type of logistics requirement. Manica stands apart as the one company that has aligned itself to ensure that its clients benefit from optimal cost and time effective services, facilities and solutions.

Our prominent position in the industry is reflected in our strong operating performance and growing pool of skilled human capital resources. Our people are passionate about the way we think and do business, and whilst embracing diversity, we share the same values and business principles of being a safe operator, a responsible partner and caring corporate citizens.

We take pride in the fact that we can move any cargo from anywhere in the world to your door-step without you having to worry about hidden costs and the everyday frustration of empty promises and unnecessary delays. With Manica at the helm of your off- and onshore logistics management and support requirements, you can sit back with the assurance that we will deliver – anything, anytime, anywhere.

We stand ready to assist you.

Patrick Kohlstaedt
Acting Managing Director
1 October 1924
Maertins & Woker is established as a Trust with shares in Sturrock (SWA).

6 August 1941
Mann George & Co (SWA) takes over operations of Mann George & Co. (SA).

14 December 1945
Sturrock (SWA) is incorporated.

22 October 1954
Sturrock changes its name to Sturrock & Woker and later to Dart & Howes (SWA).

9 July 1964
Mann George & Co (SWA) changes its name to Cory Mann George (SWA).

1 July 1968
The Woker Trust acquires two-thirds of the share holding in Sturrock.

2 September 1970
Cory Mann George (SWA) becomes Freight Services (SWA). Freight Services includes the SWA assets and operations of Musgrove & Watson and the South African Stevedores Services Company.

27 April 1976
Freight Services (SWA) turns into W.Woker Freight Services.

21 August 1978
Dart & Howes (SWA) turns into W.Woker Freight Services (Namibia).

28 December 1987
W. Woker Freight Services (Namibia) changes to Woker Freight Services.

4 April 1995
Woker Freight Services is restructured and changes its name to Manica Group Namibia.
Shareholding
Manica is part of Bidvest Namibia, a listed Namibian company (on the NSX). Its current ownership structure is as follows:

- 51% Bidvest
- 23% Pension Funds (incl Gov Pension Fund)
- 11% Ovanhu Investments
- 15% Public (traded on NSX)

Employment
Manica Group Namibia is committed to Black Economic Empowerment (BEE) which is defined as an integrated and broad based socio-economic process aimed at redressing the imbalances of the past. During 2002 the first Manica Group’s Affirmative Action Plan was approved by the Employment Equity Commissioner.

In the same year, the Manica Group received an award for progress and dedication to the principles of the Affirmative Action Act after the final progress report was approved by the Employment Equity Commissioner.

National Footprint

604
Highly qualified employees.
(as at April 2015)
86% from previously disadvantaged backgrounds.

- 21% Women
- 6% in Management positions

- 79% Men
- 94% in Management positions
Manica Group Namibia is ISO 9001:2008 certified. It also has various policies in place on Ethics, Procurement, Safety, Anti-Corruption. Manica values its employees as the most valuable asset, and therefore is committed to ensure the highest standards in OHSE. Manica ensures:

- A healthy and safe working environment.
- All employees are kept fully aware of their responsibilities and accountabilities.
- Regular safety training is provided to staff.
- Dedicated safety monitors and officers are appointed.
- Safety policies and work procedures and manuals in place.
- Comply with national OHSE legislation and international standards.
- Availability of safety devices, protective equipment and clothing.

Training & Development
Manica places high importance on skills development for its employees as one of its key social responsibilities. A special training centre was established to provide business skills training to staff and the local community. Other training includes safety, customer care and leadership development. Staff members also have access to tertiary studies-aid. Manica supports the CATS programme that focuses on internship placements for on-the-job skills development. Many of these students have been appointed at Manica after their internships.

Infrastructure
Manica Group Namibia operates infrastructure in the main central business hubs of Namibia. Its head office is located in Walvis Bay close to the main port entrance.

With warehousing and open storage space of more than 80,000m² in close proximity to the port, the group is well equipped to store and handle any cargo. The company also has warehouses, open storage facilities and distribution depots (for lubricants) in Windhoek, Lüderitz (including hangar space), Otjiwarongo, Ongwediva, Rundu and Tsumeb.

Manica enjoys agent representation at all the country’s border posts to speed up the clearing process of cross-border freight.

With its experience in handling large volumes of cargo, Manica has invested considerable capital in acquiring the right cargo handling equipment. These include a large array of specialised handling equipment, forklifts, reach-stackers, a side-loader, goose-neck, a crane with 55t lifting capacity, airport ground handling equipment, trucks and trailers.
Core Services
Manica Group Namibia provides the full spectrum of logistics services for any type of industry, cargo and to any destination in the world. These services can be bundled to meet the specific needs for any freight, logistics and marine service requirements or challenges. Our core services include:

- Logistics supply chain management.
- Clearing and Forwarding.
- Cross border and project freight solutions.
- Intermodal transport solutions.
- Shipping, Imports and Exports.
- Stevedoring (cargo discharge, loading and cargo equipment rental).
- Warehousing (cargo storage and inventory control).
- Industrial and Marine Lubrication products and greasing technology.
- Airport ground handling services.
- Project management, compliance and consolidation services.
- Shore based logistics support for Oil & Gas exploration.
- Ships’ Agency and Chandling.
- Crew transfers, airport shuttle, launch service.
- Visa applications, accommodation and travel arrangements.
- Bunkering.
- Business skills training and facilities.
- Personnel Recruitment and payroll services.

Why Manica
Manica Group Namibia firmly believes that logistics services must be seamless, hassle-free and flexible to the needs of the client. Manica is able to provide integrated solutions to the most daunting logistics challenge because:

- Well-established Namibian company, more than 90 years experience.
- Service flexibility and bundled services save clients considerable costs and give faster turnaround time.
- Key-account management services - you deal only with one person.
- Highly skilled staff contingent.
- Ample warehousing and storage space.
- Continuous optimisation of supply chain and material flows, costing structures.
- Proficient resources, equipment and capacity backup.
- Access to regional and international forwarding network.
- High standards through service level agreements and performance indicators.
- Shore-based inventory management.
- ISO 9001:2013 certified, and member of various regulatory authorities.
- Progressive quality management and safety systems.
- Advanced track and trace systems.
- As part of the Bidvest Namibia group, also have access to specialised IT services, consumer goods, food and office supplies.
Corporate Social Investment

The main focus of Manica’s CSI programme is to promote community based self-employment and income generating projects, education, health, environment and youth development. The company invests 1.5% of all profits (after taxes) into community upliftment projects. Staff members also actively participate in national fund-raising events such as Breast Cancer Awareness Drives and the Winter Food and Blanket collection for senior citizens. Some of the CSI projects include:

- Creation of a commercial catering kitchen at the Sunshine Centre (learning centre for the disabled). Sells meals to shift workers in local heavy and maritime industries.
- Start of vegetable garden for Sunshine Centre to sell produce to local market and provide vegetables for the catering kitchen and for meals at the centre.
- Converting containers into classrooms for a after-school education programme, Mondesa Youth Opportunities (MYO) in Swakopmund.
- School field biology and marine field excursions.
- Annual book prizes for top performers in various coastal schools.
- Bursaries and educational assistance is also granted to Namibian students studying logistics.
- Funding for the Brown Hyena, Vulture and Dolphin research programmes. This comprises sponsoring the equipment used in research activities.
- Regular beach cleanup and other environmental campaigns are also supported.
- Setting up a complete laboratory for a school in Lüderitz.
Project Freight
As proven in previous large scale projects, Manica’s key account and one-stop-service approach ensures that all in and outbound logistics, warehousing, customs clearing, transport and freight management components are fully covered.

Manica is specifically geared for large project consignment freight requirements. This includes the full cycle of logistics involved in project management including shipping, cargo handling, customs clearing, forwarding (inter-modal transport) and warehousing. Manica has extensive experience in providing logistics support for various types of project orientated industries. These sectors include:

- Retail and wholesalers (FMCG).
- Off-shore oil and gas exploration, turnkey developments.
- Manufacturing, construction, large scale infrastructure development.
- Fishing, agriculture, automotive.

Cargo Types
Manica also boasts with a extensive portfolio of importing and exporting large volumes of various types of cargo. This comprises containerised goods, commodities and a fair volume of vehicles, break bulk, equipment and heavy machinery. Other types include:

- Containerised commodities.
- Heavy mining equipment, specialised material and parts.
- Chemicals (used in mining)
- Ore minerals (copper, zinc, iron, manganese, uranium etc.)
- Vehicles, dry and perishable food stuffs, building material.
- Raw and manufactured products (cement, granite).
- Hunting trophies, wildlife relocation.

Corridor Freight
The ports and corridors routes in Namibia are strategically positioned to give the country a competitive positioning as a transport hub for all regional and international trade between Southern African Development Community (SADC) countries, Europe, the Americas, and the rest of the world.

The Walvis Bay Corridor network consists of various dedicated “cargo highways” linking Southern African countries to the port of Walvis Bay. These highways are well maintained road and rail infrastructure that ensures the safe, hassle-free and smooth flow of cargo within the region, whether it was imported or for exported purposes. Manica handles and manages a large portion of the freight that is transhipped through the corridor routes to clients in Angola, Botswana, DRC, Malawi, South Africa, Zambia, and Zimbabwe.
Woker Freight Services

- Clearing and Forwarding.
- Customs clearance brokering for all services to all types of industries including mining, retail (FMCG), infrastructure development, energy, manufacturing and construction.
- Import and Exports.
- Consolidation and compliance management services.
- Intermodal Transport (road, rail, sea & air freight).
- Freight handling, containerisation.
- Bonded, secure and normal warehousing facilities in Windhoek and Walvis Bay.
- In-transit Clearances including Road Bond Facilities to Zambia, Angola, Botswana, Zimbabwe, Malawi, SA, Mozambique and the DRC.
- Door to door logistics for critical and urgent air and sea freight cargo.
- Complete assistance on project and abnormal freight.
- Cargo track-and-tracing services.
- Key account management.

Eculine

- WFS is the appointed agent for Eculine in Namibia.
- Eculine has more than 25 years in NVOCC industry.
- Eculine is the global leader in LCL services.
- Presence in over 90 countries, over 200 offices and more than 8,500 team members globally.
Lüderitz Bay Shipping and Forwarding
- Based in the southern port of Namibia, Lüderitz.
- Clearing and Forwarding.
- Import and Exports.
- Freight handling, containerisation, warehousing
- Marine Bunkering.
- Ships’ Agency service for all types of vessels, rigs, liners and non-liners.
- Shell lubricants and filling station.

Ocean Liner Services
- Complete ships’ agency services.
- Husbandry services for all types of vessels, craft, tankers, rigs, liners, non-liners, trawlers etc.
- Ships supplies and other chandling services.
- Cargo logistics, operations planning, monitoring and co-ordination with port authorities, stevedores, importers and exporters.
- Bunker supply, lubricants, waste removal, hatch cleaning and hatch sealing.
- Cargo and other marine surveys, repairs and maintenance (dry docks), shore power generators / cranes / forklifts and cartage.
- Medical assistance and supplies.
- Crew transfers, transit visas, shuttle services with meet-and-assist, accommodation.
Walvis Bay Stevedoring

- Cargo loading, off-loading, stacking, containerisation and destuffing from any vessel to quay.
- All types of cargo - containerised, break-bulk, bagged, pallets, project cargo etc.
- Cargo security, storage, handling and bagging of bulk cargo.
- Equipment rental (forklifts, crane, goose-neck, hopper) + operators.
- Cargo handling services for containers, general cargo, bulk commodities, project cargo.

Manica Logistics Services

- “One point of entry “personalized service offering for project based cargo.
- Extensive custom logistics solutions and project management services.
- Material flow management and scheduled reporting for imports & exports.
- Advise on customs legislation & procedures in Namibia.
- Optimization of supply chain & material flows for inbound and outbound cargo.
- On-site representation for freight & logistics consulting and management.
- Warehousing, storage and inventory management and reporting for equipment spares, commodities and consumables (clearing & forwarding, warehousing, shipping etc).
- Port Authorities liaison and personalised interaction to ensure optimisation of all services provided.
Manica Oil & Gas

- Shore-based hands on logistics support, implementation, project management and operation.
- Provision of storage, accommodation and office facilities.
- IT and telecommunications technology support.
- Sourcing and recruitment of local labour.
- Equipment requirements definition and rental (cranes, fork-lifts, containers etc.)
- Bonded facilities, warehousing.
- Import & Export (incl duties & taxes).
- Road-, Air-, Sea Freight and Charter Services.

Lubrication Specialists

- Premier accredited supplier of marine, mining, industrial and automotive lubricants in Namibia, on behalf of Exxon Mobil.
- Strategically located warehouses and depots in Windhoek, Rundu, Tsumeb, Ongwediva, Lüderitz and Otjiwarongo.
- Greasing products and technology.
- Oil spill clean-up products.
- Advice on lubricant and oil applications, grading and analysis.

Authorised Distributor for Mobil
**Rennies Consolidated**
- Multi-user, under-roof and secure warehousing facilities.
- Bonded & general storage
- 105,000m² warehousing and storage space.
- Containerisation, destuffing, groupage
- Container repair and washing services.
- Consignment inventory control.
- Fitting and removal of Flexi-tanks.
- Weighbridge, mobile ramp and railway sidings.
- State-of-the-art track-and-trace systems
- Certified to handle and store dangerous goods.

**Rennies Transport**
- Local Transport – Containers / Break bulk within Walvis Bay, neighbouring towns and all Erongo based mines.
- National transport – Containers / Break Bulk delivered to any destination within Namibia
- Well maintained fleet of trucks, side loaders, flatbeds.
- Cargo handling equipment rental (forklift trucks 3 ton, 7 ton, 16 ton, 45 ton reach stacker)
- Well trained and certified drivers and equipment operators.
- Certified to handle and transport dangerous goods.
MACS Shipping
- Shipping link between Southern Africa, Europe and North America since 1970.
- Multipurpose liner focused on shipping containers, project cargo, vehicles, heavy lifts, general cargo, dry and liquid bulk.
- Imports and exports.

Galborg Shipping
- Shipping link between Southern Africa to the US Gulf.
- Multipurpose carrier for containers, bulk and break bulk cargo.
- Imports and exports.

Mitsui OSK Liners (MOL)
- Shipping service between Southern Africa, Far East, Middle East, Australia, Europe and the Americas.
- Specialised bulk carriers for iron ore, coal, and wood chips to tankers that transport crude oil and LNG; and car carriers and containerised cargo.
Manica Business Centre (MBC)
- Visa / work permit application services.
- Travel and accommodation arrangements.
- Airport Shuttle service
- Car rental Service.

Manica Sourcing & Trading (MST)
- Specialised procurement of equipment, parts and other supplies for the marine & mining industry.
- Links to various international brands and suppliers (appointed Cordstrap agent).
- Chandling of fresh supplies, consumables, ships’ spares and other goods required in marine and related turnkey projects.

Monjasa Namibia
- Dedicated offshore bunkering service along Namibian coast.
- ISO 8217 certified fuel blends.
- 30 vessels worldwide, offices in most major ports worldwide and supplies some 5 million tonnes of fuel per annum.
Orca Marine Services
- Dedicated launch service for local maritime industry.
- Crew Transfers
- Fresh supplies (food, water, vegetables, fruit etc).
- Ships spares, oil and lubricants.
- Crane and equipment hire.

Walvis Bay Airport Services
- Airport ground handling support at the Walvis Bay airport for all aircraft types.
- Provides hangar space, mobile sanitary removal and supplies replenishment services to aircraft.
- Advanced ground handling equipment.

Talent Development Centre (TDC)
- State-of-the-art training, meeting and workshop facility.
- Provides business skills training, personal development and capacity building courses for the local business sector and the community at large.
- Sits up to 60 persons and equipped with the latest in seminar technology – including SMART Board (interactive white board) and an ultra-quality sound system.
- A computer training facility allows hands-on IT training for up to 18 delegates at any one time, with each having access to a computer.
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