



# Lubrication Specialists (Pty) Ltd



Authorised Distributor for

# Mobil™







## Welcome to the world of superior lubricants, welcome to **Lubrication Specialists!**

Lubrication Specialists was established in 1998 as a joint venture company between Exxon Mobil and Manica Group Namibia in order to compliment the re-introduction of the Mobil Brand into Southern Africa.

In August 2009, Manica Group Namibia acquired 100% shares in Lubrication Specialists, which made it a wholly owned company of Manica. Lubrication Specialists has since then emerged as the largest single supplier of Marine and Industrial Lubricants in Namibia selling Mobil products.

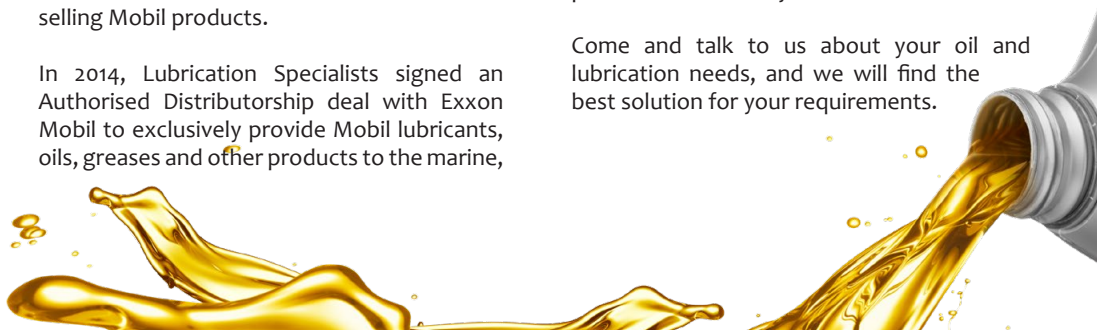
In 2014, Lubrication Specialists signed an Authorised Distributorship deal with Exxon Mobil to exclusively provide Mobil lubricants, oils, greases and other products to the marine,

industrial and commercial sectors.

We have various distribution centres throughout Namibia, to ensure quicker deliveries and to provide our customers with easier access to our range of Mobil lubricants.

At Lubrication Specialists we firmly believe that strong customer relationships are better developed if clients enjoy the best possible customer service and the highest quality products consistently.

Come and talk to us about your oil and lubrication needs, and we will find the best solution for your requirements.







## Social Responsibility

As part of Bidvest Namibia, Lubrication Specialists is very aware of its responsibilities towards the country, the environment and the communities it operates in.

Since the company's humble beginning as a Marine Lubes distributor with only two employees, it has grown into a significant job provider within the Namibian economy employing 14 permanent employees. The company's various warehouses and distribution centres country-wide all contribute to the creation of livelihood in rural areas. Our annual budget includes financial support to a variety of charities, environmental causes, educational and community upliftment programmes.

Major initiatives include:

- ✓ Providing monthly formula milk to destitute babies of single mothers.
- ✓ Sponsorships and donations to educational and health related initiatives.
- ✓ Equipment sponsorship for Hyena, Vulture, Dolphin conservation and research projects.
- ✓ Kickstart assistance to SMEs
- ✓ Bursaries and educational support.



## BEE / Procurement

Lubrication Specialists follows an Affirmative Action plan and is certified compliant to national legislation by the Employment Equity Commissioner.

The company also forms part of the group's BEE scorecard, and is monitored on Equity Ownership, Employment Equity, Skills Development, Preferential Procurement and Social Responsibility.

Certified a "Good Contributor" by the Namibian National Preferential Procurement Organisation, Lubrication Specialists ensures that it makes use of local suppliers and service providers as far as possible and where needed in distributing its products.

## Value Adding Services

Lubrication Specialists actively explores ways of adding value to its product sales. This includes providing lubrication services such as:

- ✓ Benchmarking and analysis of lubricants.
- ✓ Advice to clients on correct lubricant usage.
- ✓ Industrial equipment and engine maintenance and servicing.
- ✓ Oil-spill clean-up products and assistance.
- ✓ Automated greasing technology and equipment.



## Industry Portfolio

- **Marine**  
Lubricants to all types of vessels and rigs in Walvis Bay and Lüderitz ports.
- **Mining & Exploration**  
Lubricants to mining haul vehicles and equipment, including service and greasing maintenance of equipment.
- **Road Construction & Earth Moving**  
Lubricants to road construction vehicles and equipment across the entire country.
- **Automotive**  
Lubricants to all types of vehicles, engines and motors both private owned and across all industries, on and off highway.
- **Handling Equipment and Road Transport**  
Lubricants to all types of commercial and transport vehicles, rental materials handling equipment (cranes, reachstackers etc).
- **Power Generation & Water Supply**  
Lubricants and greasing service to all types of power generation and water supply plants, installations, and equipment.
- **Food Processing & Refrigeration**  
Lubricants and greasing service to all types of processing, manufacturing and refrigeration equipment.
- **Agriculture**  
Lubricants and greasing service to all types of farming equipment, tractors and harvesting vehicles.

People  
 **14**

Highly qualified employees. 90% from previously disadvantaged backgrounds.

Experience  
 **25**

Opened our doors in 1998 and still going strong!

Equipment  
 **+20**

Wide variety of lifting and transport equipment, trucks, forklifts etc

Facilities  
 **2,500m<sup>2</sup>**

Secure underroof storage facilities and depots.



## Product Range

### Delvac Engine oils

- Mobil Delvac 1 ESP 5W-40
- Mobil Delvac MX 15W-40
- Mobil Delvac 1640
- Mobil Delvac 1330
- Mobil Delvac 1340

### Synthetic gear oil

- Mobilube SHC 75W-90 Mobil
- Delvac Synthetic Gear Oil 75W-90
- Mobil Delvac Synthetic Gear Oil 80W-140
- Delvac Synthetic Transmission Fluid 50

### Marine Engine oil

- Mobilgard 1 SHC
- Mobilgard 300
- Mobilgard 312
- Mobilgard 412
- Mobilgard M430

- Mobilgard M440
- Mobilgard ADL 40
- Mobilgard 570
- Mobilgard 450 NC
- Mobil Stern Tube Lubricant

### Marine gear 600 series

- Mobilgear 600 xp 68
- Mobilgear 600 xp 100
- Mobilgear 600 xp 150
- Mobilgear 600 xp 220
- mobilgear 600 xp 320
- Mobilgear 600 xp 460
- Mobilgear 600 xp 680

### Hydraulic oils Marine

- Mobil DTE 10 EXCEL 15
- Mobil DTE 10 EXCEL 32
- Mobil DTE 10 EXCEL 46





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- Mobilube SHC 75W-90 Mobil
- Delvac Synthetic Gear Oil 75W-90
- Mobil Delvac Synthetic Gear Oil 80W-140
- Delvac Synthetic Transmission Fluid 50

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- Mobil DTE 10 EXCEL 32
- Mobil DTE 10 EXCEL 46
- Mobil DTE 10 EXCEL 68
- Mobil DTE 10 EXCEL 100
- Mobil DTE 10 EXCEL 150

## Hydraulic Industrial oil

- Mobil DTE 24
- Mobil DTE 25
- Mobil DTE 26

